



**COMMENT AND REVIEW**  
to the  
**REQUEST FOR PROPOSAL (RFP) #050224**  
Entitled

**Elevators, Escalators, and Moving Walks with Related Equipment, Services, and Supplies**

The following advertisement was placed March 14, 2024, in South Carolina’s *The State*, and on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), March 15, 2024 in Oregon’s *Daily Journal of Commerce*, March 18, 2024 in USA Today, and March 14 and March 21, 2024 in *The Oklahoman*:

*Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Elevators, Escalators, and Moving Walks with Related Equipment, Services, and Supplies to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than May 2, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Ascentia Management, LLC	Pairlel Enterprises LLC
Bridging Pieces	Platinum Standard Elevator, LLC
CIC Inspection & Consulting Ltd	Premier Elevator DBA Elevated
Cloud City Drones LLC	PWXPress
ConstructConnect	Regina Construction Association
Delaware Elevator, Inc.	RYZURE Elevator Inc
Enviro-management Partners, LLC	Schindler Elevator Corp
Henderson Building Solutions, LLC	SCHINDLER ELEVATOR ORGANIZATION
Kone Inc.	Technology International, Inc.
L & T Technology Services Limited	TK Elevator (Canada) Limited
Minnesota Elevator Inc	TK Elevator Corporation
Nichols Contracting Inc	Transel Elevator & Electric, Inc DBA TEI Group
NotaWorks	Urban Elevator Service MN

Otis Canada	Venture Elevator Inc
Otis Elevator Company (Amtech Elevator Delta Beckwith)	VRCA
Pace Elevator Inc.	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on May 5, 2024, at 4:30 pm CT. Proposals were received from the following:

Venture Elevator Inc  
Henderson Building Solutions, LLC  
Tranel Elevator & Electric, Inc DBA TEI Group  
L & T Technology Services Limited  
Schindler Elevator Corp  
Premier Elevator DBA Elevated  
Otis Elevator Company (Amtech Elevator Delta Beckwith)  
TK Elevator Corporation

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, MPA, NIGP-CPP, CPPB, Senior Procurement Analyst  
Scott Dobereiner, NIGP-CPP, CPPO, Procurement Analyst  
Lisa Truax, CPPB, Procurement Analyst  
Bill Davison, CPPO, NIGP-CPP, Procurement Analyst

**The findings of the Proposal Evaluation Committee are summarized as follows:**

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that the products and services offered in the proposal response from Henderson Building Solutions, LLC and L & T Technology Services Limited, fall outside of the Requested Equipment, Products, or Services of the RFP. All other proposals met the scope and mandatory submittal requirements and were evaluated.

TK Elevator Corporation, aka Thyssenkrupp Elevator, is a manufacturer of elevators, escalators, walkways, food and material lifts, and ADA-compliant wheelchair lifts. They provide complimentary service through modernizations, repairs, upgrades, inspections, installations, and warranty services. They provide multiple levels of maintenance agreements that meet code compliance. Participating entities can be served by a direct sales and service force located across North America. Pricing offered is competitive and includes discounts on maintenance, modernization, and new installation. Volume discounts on service and maintenance agreements are aggregated across all Sourcewell participating entities.

With over 25,000 technicians in 1,000 locations in 100 countries, Tranel Elevator & Electric, Inc. can provide optimal sales and service to Sourcewell's participating agencies. They offer new installations, maintenance, repair, inspections, and modernization in all areas. Tranel also has innovative options, including regenerative power dispersion back into agencies' buildings. Tranel Elevator & Electric, Inc. offers a favorable discount on their list pricing. Multiple service levels are offered, with moderate to high response for emergency situations. They are also offering additional volume discounts.

Schindler Elevator, established in 1874, operates across more than 150 locations worldwide with a workforce exceeding 5,000 employees. The company has been recognized for its smart building technology, particularly in low-rise elevators. Each participating entity will benefit from a dedicated account manager, supported by Schindler's extensive service force of over 3,500 employees, ensuring rapid response times. Additionally, attractive discounts are available to Sourcewell Participating Entities.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #050224 to:

Schindler Elevator Corporation	#050224-SCH
TK Elevator Corporation	#050224-TKE
Transel Elevator & Electric, Inc. dba TEI Group	#050224-TRL

The preceding recommendations were approved on June 17, 2024.

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*Ginger Line*

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Ginger Line, MPA, NIGP-CPP, CPPB, Senior Procurement Analyst

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*Scott Dobereiner*

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Scott Dobereiner, NIGP-CPP, CPPO, Procurement Analyst

DocuSigned by:

*Lisa Truax*

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Lisa Truax, CPPB, Procurement Analyst

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*Bill Davison*

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Bill Davison, CPPO, NIGP-CPP, Procurement Analyst

### STATEMENT OF COMPLIANCE

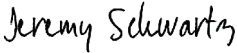
As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #050224 for Elevators, Escalators, and Moving Walks with Related Equipment, Services, and Supplies.**

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

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Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP  
Sourcewell Chief Procurement Officer